

# Financial Results of FY2024

#### **Disclaimer**

This material is not aimed at recommending any investment. There are forward-looking statements based on current assumptions. Actual results may differ by changes of the environment.

# 1. Overview



	FY2024	FY2023	
Net sales	71,849	+16.7%	61,564
Operating profit	26,914	+ 35.9%	19,801
Ordinary profit	27,003	+28.0%	21,121
Net profit	19,242	+ 26.5%	15,216

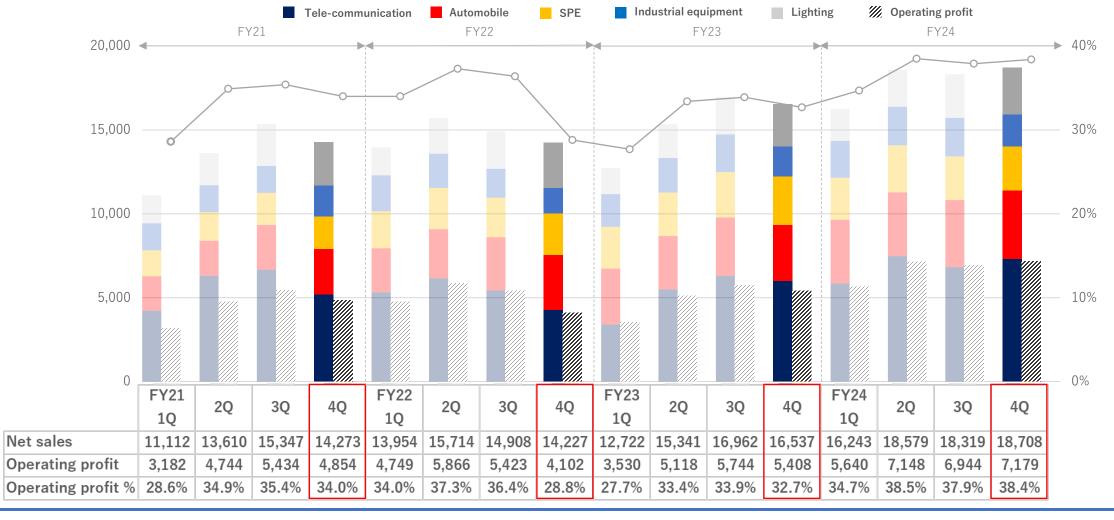
(Unit: Million; Currency: YEN)

# 2. Quarterly Consolidated Operating Results



- In the 4Q, both net sales and operating profit set new quarterly records.
- New energy vehicles and next generation high-speed communications drive growth.

(Unit: Million; Currency: YEN)



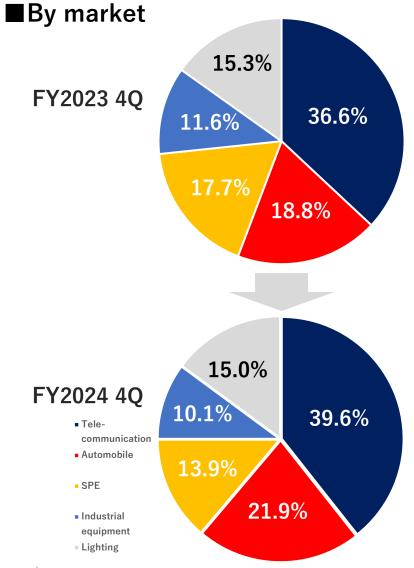
# 3. Sales Breakdown by Market



### **■**Sales amount by market

- Tele-communication: Business performance has increased for the next generation high-speed communications.
- Automobile: New energy vehicles have remained strong.
- SPE: Strong demand for generative AI, but weakness in general-purpose memory due to market conditions.

	FY2024 4Q(Jan.~Mar.) YoY		FY2023 4Q
Tele- communication	74	+21%	61
Automobile	41	+32%	31
SPE	26	<b>△10%</b>	29
Industrial equipment	19	± <b>0</b> %	19
Lighting	28	+12%	25



(Unit: 100 million; Currency: YEN)

<sup>\*</sup> The above figures are preliminary. Amounts are rounded to the nearest 100 million.

### 4. FY2025 Forecast



	FY total	YoY	1	H YoY	2	H YoY
Net sales	76,800	+6.9%	34,900	+0.2%	41,900	+13.2%
Operating profit	28,800	+7.0%	12,800	+0.1%	16,000	+13.3%
Operating profit %	37.5%		36.7%	<u>—</u>	38.2%	

※Exchange assumption: 1 dollar = 144 yen

■ 144 yen

\*\*Regarding "Ordinary income" and "Profit attributable to owners of parent", they are expected to fluctuate mainly due to foreign exchange factors. Therefore, we have omitted to describe forecasts due to the uncertainty of exchange rate trends at this time.

(Unit: Million; Currency: YEN)

# 5. Outlook for FY2025 (Market trends · Internal condition)



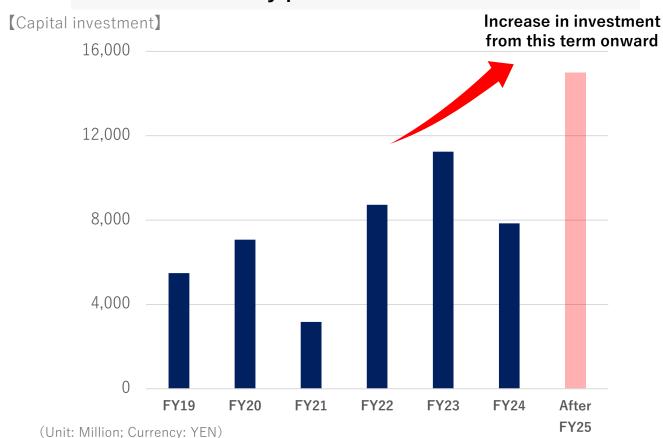
Market	Trends	
Automobile	<ul> <li>Demand for new energy vehicles to remain strong.</li> <li>To further enhance profitability, we will strengthen our earnings by introducing Al and robotics.</li> </ul>	
Tele- communication	· Demand continues to be strong for next-generation high speed communications.	
SPE	<ul> <li>Demand related to generative AI continues to expand. Recovery in general-purpose memory expected in the second half.</li> <li>Demand for high-purity SiC, a differentiated product, is anticipated from the second half.</li> </ul>	
Industrial equipment	<ul> <li>Mid- to long-term growth expected in power module-related business.</li> <li>New medical-related products are anticipated to contribute positively to performance.</li> </ul>	
Lighting	<ul> <li>Lighting for the high-end new condominium market increased, and business for public LED lighting installation projects remained steady.</li> </ul>	

# 6. Capital investment · Depreciation



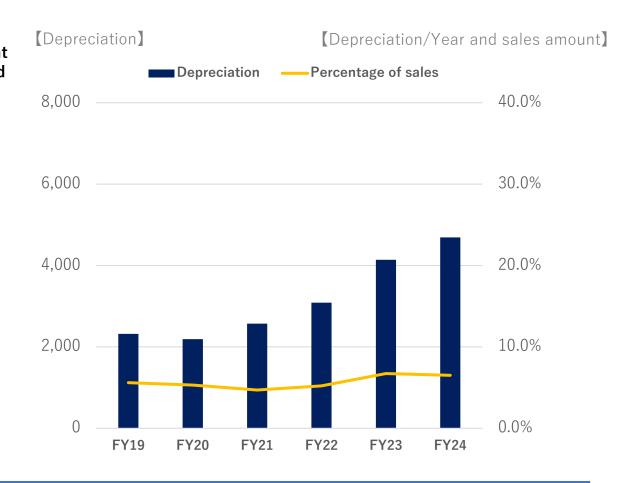
### **■**Capital investment

- Investment in new plants and building for mid to long-term growth, and focusing on investment to improve productivity.
- The new factory plan is all on schedule.



### **■**Depreciation/Percentage of sales

Steadily lead to improved competitiveness and productivity.



### 7. New Plant



Tele-communication (Next generation)

#### Seto plant

Building 1:

New plant/Completed in FY23 / Operating rate around 70% (currently ramping up)

Building 2:

Capacity expansion/To be completed in FY25/ Under construction

Building 3:

Capacity expansion/To be completed in FY27/ Before the start of construction

R&D center:

R&D/To be completed in FY27/ Before the start of construction



Automobile (xEV)

#### Toki plant

**Building N2:** 

Capacity expansion/Completed in FY23/ Operating rate around 70% (currently ramping up)

**Building N3:** 

Capacity expansion/To be completed in FY25/ Under construction



### Miharu plant

Building 6:

Capacity expansion/To be completed in FY25/ Under construction

**Building 7:** 

Capacity expansion/To be completed in FY25/ Under construction

#### Toki plant

**Building S2:** 

Capacity expansion/To be completed in FY27/ Before the start of construction

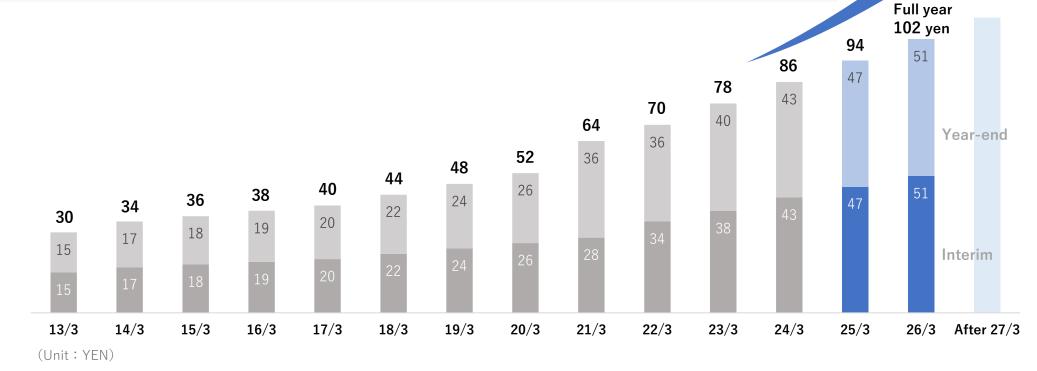




### 8. Dividend Payout



- We plan to pay an annual dividend of ¥102 per share (an increase of ¥8).
- This marks the 13th consecutive year of dividend increases.
- We aim to balance investments for growth and development with sustainable, continuous dividend increases.



We will continue to steadily deliver consecutive dividend increases going forward.

