Translation

Inquiries:

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2019 (Based on Japanese GAAP)

Tamaki Nozoki

January 30, 2020

Company name: MARUWA CO., LTD.

Stock exchange listing: Tokyo, Nagoya

Stock code: 5344 URL https://www.maruwa-g.com/

Representative: President and Representative Director Sei Kanbe

Director, General Manager of Administrative

Division

Scheduled date to file Quarterly Securities Report: February 7, 2020

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results:

No
Holding of quarterly financial results meeting:

No

(Amounts less than one million yen are rounded down)

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1. Consolidated financial results for the nine months ended December 31, 2019 (from April 1, 2019 to December 31, 2019)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------------------------|-----------------|-----|------------------|-------|-----------------|-------|---|--------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Nine months ended December 31, 2019 | 30,810 | 2.2 | 6,699 | (3.7) | 6,789 | (7.2) | 4,087 | (15.5) |
| Nine months ended December 31, 2018 | 30,149 | 7.7 | 6,959 | 5.0 | 7,315 | 10.9 | 4,838 | 10.1 |

| | Earnings per share | Diluted earnings per share |
|-------------------------------------|--------------------|----------------------------|
| | Yen | Yen |
| Nine months ended December 31, 2019 | 331.36 | - |
| Nine months ended December 31, 2018 | 391.50 | - |

(2) Consolidated financial position

| | Total assets | Net assets | Equity ratio |
|-------------------------|-----------------|-----------------|--------------|
| | Millions of yen | Millions of yen | % |
| As of December 31, 2019 | 66,529 | 58,186 | 87.5 |
| As of March 31, 2019 | 64,627 | 54,954 | 85.0 |

2. Cash dividends

| | Annual dividends per share | | | | | | |
|---------------------------------------|----------------------------|-------|-----|-------|-------|--|--|
| | 1st quarter-end | Total | | | | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| Year ended March 31, 2019 | _ | 24.00 | _ | 24.00 | 48.00 | | |
| Year ending March 31, 2020 | _ | 26.00 | _ | | | | |
| Year ending March 31, 2020 (Forecast) | | | | 26.00 | 52.00 | | |

3. Forecast of consolidated financial results for the year ending March 31, 2020 (from April 1, 2019 to March 31, 2020)

Percentages indicate year-on-year changes

| | Net sales | | Operating pr | ofit | Ordinary pro | ofit | Profit attributa owners of pa | | Earnings per share |
|-----------|-----------------|-------|-----------------|--------|-----------------|--------|----------------------------------|--------|--------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Full year | 38,000 | (7.8) | 7,800 | (18.4) | 7,800 | (21.4) | 5,300 | (21.7) | 429.39 |

4. Notes

(1) Changes in significant subsidiaries during the nine months ended December 31, 2019 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: No

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No

No

No

No

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:
Changes in accounting policies due to other reasons:
Changes in accounting estimates:
Restatement of prior period financial statements:

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| Total number of issued shares at the end of the period (including deasily shares) | | | | | | | |
|---|-------------------|-------------------------------------|-------------------|--|--|--|--|
| As of December 31, 2019 | 12,372,000 shares | As of March 31, 2019 | 12,372,000 shares | | | | |
| Number of treasury shares at the end of the | e period | | | | | | |
| As of December 31, 2019 | 40,113 shares | As of March 31, 2019 | 28,920 shares | | | | |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) | | | | | | | |
| Nine months ended December 31, 2019 | 12,333,911 shares | Nine months ended December 31, 2018 | 12,359,895 shares | | | | |

Quarterly consolidated financial statements Consolidated balance sheets

| | | (Thousands of yen) |
|---|----------------------|-------------------------|
| | As of March 31, 2019 | As of December 31, 2019 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 22,627,403 | 26,144,617 |
| Notes and accounts receivable - trade | 10,266,096 | 9,360,223 |
| Electronically recorded monetary claims - | 1,476,219 | 1,408,325 |
| operating | | |
| Merchandise and finished goods | 3,161,672 | 2,521,012 |
| Work in process | 2,337,293 | 2,288,582 |
| Raw materials and supplies | 4,277,629 | 3,080,234 |
| Other | 1,430,685 | 1,201,467 |
| Allowance for doubtful accounts | (1,920) | (6,442) |
| Total current assets | 45,575,080 | 45,998,020 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 12,583,053 | 12,660,478 |
| Accumulated depreciation | (6,512,559) | (6,473,603) |
| Buildings and structures, net | 6,070,494 | 6,186,874 |
| Machinery, equipment and vehicles | 20,957,313 | 21,214,074 |
| Accumulated depreciation | (16,322,648) | (16,531,842) |
| Machinery, equipment and vehicles, net | 4,634,664 | 4,682,232 |
| Land | 4,003,430 | 4,044,290 |
| Construction in progress | 813,830 | 2,397,425 |
| Other | 4,615,622 | 3,898,887 |
| Accumulated depreciation | (3,790,482) | (3,235,157) |
| Other, net | 825,140 | 663,729 |
| Total property, plant and equipment | 16,347,560 | 17,974,553 |
| Intangible assets | | |
| Goodwill | 249,423 | 209,337 |
| Other | 283,871 | 272,315 |
| Total intangible assets | 533,294 | 481,653 |
| Investments and other assets | 2,171,586 | 2,074,960 |
| Total non-current assets | 19,052,442 | 20,531,167 |
| Total assets | 64,627,522 | 66,529,187 |

| (Thousands of | of ye | n) |
|---------------|-------|----|
|---------------|-------|----|

| | | (Thousands of yen) |
|--|----------------------|-------------------------|
| | As of March 31, 2019 | As of December 31, 2019 |
| Liabilities | • | |
| Current liabilities | | |
| Notes and accounts payable - trade | 2,827,288 | 2,105,607 |
| Electronically recorded obligations - operating | 1,704,169 | 1,358,134 |
| Income taxes payable | 1,590,551 | 775,435 |
| Provision for bonuses | 627,985 | 329,627 |
| Provision for bonuses for directors (and other officers) | 63,000 | 31,500 |
| Other | 2,047,119 | 3,162,815 |
| Total current liabilities | 8,860,114 | 7,763,121 |
| Non-current liabilities | | |
| Deferred tax liabilities | 452,364 | 198,758 |
| Other | 360,543 | 380,821 |
| Total non-current liabilities | 812,907 | 579,579 |
| Total liabilities | 9,673,021 | 8,342,701 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 8,646,720 | 8,646,720 |
| Capital surplus | 11,994,350 | 11,992,492 |
| Retained earnings | 35,249,658 | 38,719,859 |
| Treasury shares | (188,864) | (239,092) |
| Total shareholders' equity | 55,701,864 | 59,119,980 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 117,622 | 156,149 |
| Foreign currency translation adjustment | (864,986) | (1,089,642) |
| Total accumulated other comprehensive income | (747,363) | • |
| Total net assets | 54,954,500 | 58,186,486 |
| Total liabilities and net assets | 64,627,522 | 66,529,187 |
| | | |

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

| | | (Thousands of yen) |
|--|-------------------|--------------------|
| | Nine months ended | Nine months ended |
| | December 31, 2018 | December 31, 2019 |
| Net sales | 30,149,733 | 30,810,745 |
| Cost of sales | 16,948,543 | 17,956,384 |
| Gross profit | 13,201,190 | 12,854,360 |
| Selling, general and administrative expenses | 6,242,188 | 6,155,145 |
| Operating profit | 6,959,002 | 6,699,214 |
| Non-operating income | • | |
| Interest income | 21,212 | 40,940 |
| Rental income | 57,211 | 71,853 |
| Foreign exchange gains | 250,261 | _ |
| Other | 83,028 | 29,944 |
| Total non-operating income | 411,714 | 142,738 |
| Non-operating expenses | | |
| Foreign exchange losses | _ | 2,099 |
| Rent expenses on real estate for investments | 45,143 | 36,714 |
| Other | 9,743 | 13,937 |
| Total non-operating expenses | 54,887 | 52,751 |
| Ordinary profit | 7,315,829 | 6,789,201 |
| Extraordinary income | | |
| Gain on sales of non-current assets | 4,043 | 1,423 |
| Gain on sales of investment securities | 3,469 | _ |
| Settlement received | | 100,000 |
| Total extraordinary income | 7,512 | 101,423 |
| Extraordinary losses | | |
| Loss on sales and retirement of non-current assets | 5,354 | 74,408 |
| Loss on valuation of investment securities | _ | 27,510 |
| Loss on liquidation of business | _ | 775,716 |
| Retirement benefit expenses | 51,447 | _ |
| Total extraordinary losses | 56,801 | 877,634 |
| Profit before income taxes | 7,266,540 | 6,012,990 |
| Income taxes - current | 2,223,395 | 2,103,322 |
| Income taxes - deferred | 204,222 | (177,395) |
| Total income taxes | 2,427,618 | 1,925,926 |
| Profit | 4,838,922 | 4,087,063 |
| Profit attributable to owners of parent | 4,838,922 | 4,087,063 |

Consolidated statements of comprehensive income (cumulative)

| | | (Thousands of yen) |
|---|-------------------|--------------------|
| | Nine months ended | Nine months ended |
| | December 31, 2018 | December 31, 2019 |
| Profit | 4,838,922 | 4,087,063 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (50,450) | 38,526 |
| Foreign currency translation adjustment | (293,962) | (224,656) |
| Total other comprehensive income | (344,413) | (186,129) |
| Comprehensive income | 4,494,508 | 3,900,933 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 4,494,508 | 3,900,933 |