

MARUWA CO., LTD.  
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### Final Results for Fiscal 2010

MARUWA CO., LTD. today announced its consolidated business results for the full fiscal year ended 31st March, 2010 as follows;

\*The financial statements are prepared in conformity with the accounting principles generally accepted in Japan.

\*US dollar amounts are converted for convenience only at the rate of US\$1 = 93.04yen.

\*Consolidated subsidiaries: 11 companies (Maruwa (Malaysia) Sdn. Bhd., Taiwan Maruwa Co., Ltd., MARUWA Electronics (Taiwan) Co., Ltd., Maruwa Europe Ltd., Maruwa America Corp., Maruwa Korea Co., Ltd., Maruwa (Shanghai) Trading Co., Ltd., MARUWA Electronic (India) Pvt.Ltd., MARUWA QUARTZ Co., Ltd., MARUWA SHOMEI Co., Ltd., and Hokko Denshi Co., Ltd.)

## I. Summary of Consolidated Results

### (1) Summary of consolidated statement of income

	JPY million		Change %	USD thousand
	For year ended 31st March 2009	For year ended 31st March 2010		For year ended 31st March 2010
Net sales	16,693	15,405	-7.7%	143,328
Operating income	(511)	1,289	--	11,993
Income before income taxes	(474)	1,231	--	11,453
Net income	(770)	1,105	--	10,281
		JPY		USD
Net income per share (Basic)	(71.68)	102.97	--	1.11
(Diluted)	--	--	--	--

\*Average number of issued shares 10,736,613 10,730,160

### (2) Summary of consolidated financial condition

	JPY million		Change %	USD thousand
	As of 31st March 2009	As of 31st March 2010		As of 31st March 2010
Total Assets	28,749	30,689	6.7%	291,259
Total net assets	25,284	26,561	5.0%	247,120
Equity ratio	87.9%	86.5%	-1.4%	
		JPY		USD
Total net assets per share	2,358.54	2,470.94	4.8%	26.56
*Number of issued shares at the year	10,720,180	10,745,230		

### (3) Summary of consolidated statement of cash flows

	JPY million		Change %	USD thousand
	For year ended 31st March 2009	For year ended 31st March 2010		For year ended 31st March 2010
Net cash provided by operating activities	3,854	2,922	-24.2%	27,186
Net cash used in investing activities	(2,249)	(917)	59.2%	(8,532)
Net cash used in financing activities	(387)	(248)	35.9%	(2,307)
Cash and cash equivalents at end of	7,062	8,863	25.5%	82,461

## II. Dividends

	JPY per share	
	Fiscal 2010	Fiscal 2011 (forecast)
Interim	14	15
Year-end	14	15
Annual	28	30

## III. Outlook for fiscal 2011 ending 31 March 2011

	JPY million	
	Half year	Full year
Net sales	7,660	17,000
Operating income	720	1,780
Net income	460	1,150
Net income per share	42.81	107.02

\*Cautionary statements: the above forecasts are forward-looking statements involving risks and uncertainties. Due to a number of factors, actual results may differ significantly from these estimates.

## Review of Operations and Financial Condition

### I. Operating Results

JPY million

	Fiscal 2009				Fiscal 2010			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Net sales	4,764	5,078	3,651	3,200	2,952	3,655	3,953	4,845
Operating income	195	338	84	(1,128)	(72)	271	443	647
Net income	132	238	106	(1,246)	(22)	313	328	486

	JPY million			
	Previous	Current		
	For year ended 31st March 2009	For year ended 31st March 2010	amount	%
Net sales	16,693	15,405	(1,288)	-7.7%
Operating income	(511)	1,289	1,800	-352.3%
Net income	(770)	1,105	1,875	-243.5%

#### (1) Review of Operations

The Japanese economy in fiscal 2010 has recovered due to increased export and production following the inventory adjustment, the effect of economic measures worldwide and the expansion of domestic demand in emerging countries. The recovery seen in this fiscal year is occurring despite extremely difficult circumstances, which were never experienced before, due to the world-wide recession in autumn 2009.

However, deterioration of employment, income and individual consumption lead further deflation, strengthened the yen and reduced capital investment, which suppressed the complete economic recovery.

Our electronic components sector has recovered due to an increase in export mainly to Asia from the first quarter of this year and due to economic measures. From the second quarter of this year an upturn for all sectors including semiconductor equipment has been observed. Further, expansion of LED lighting market is now in sight.

Under these circumstances Maruwa improved its profitability in order to be able to take appropriate countermeasures against rapid changes in market climate. This was achieved through improvement of production yield and lead time and through cost reduction as well as a further expansion of sales for newly developed environmental friendly products for areas such as LED lighting and hybrid cars.

As a result, our turnover for fiscal 2010 was significantly improved, 15,405 million yen (down 7.7% compared to last year). Operating profit, total revenue and net profit was 1,289 million yen (511 million loss last year), 1,384 million yen (128 million loss last year) and 1,105 million yen (770 million loss last year) respectively. These results were due to improvement of cost management and earning and expansion of sales for new products.

(2) Review of operating results by business segment

	JPY million	
	Current	
	For year ended 31st March 2009	For year ended 31st March 2010
<b>Ceramic Components:</b>		
Net sales	14,916	13,587
Operating income	(163)	1,705
<b>Lighting Equipment:</b>		
Net sales	1,777	1,818
Operating income	22	104
<b>Total:</b>		
Net sales	16,693	15,405
Operating income	(141)	1,809
<b>Elimination:</b>		
Net sales	--	--
Operating income	(370)	(520)
<b>Consolidated:</b>		
Net sales	16,693	15,405
Operating income	(511)	1,289

Quarterly sales results of Ceramic Components segment by product division

	JPY million							
	Fiscal 2009				Fiscal 2010			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Circuit Ceramics	1,869	1,906	1,238	813	1,201	1,384	1,493	1,676
Machinery Ceramics	1,164	1,116	865	473	471	753	700	835
RF* Products	487	529	506	355	405	506	497	558
EMC Components	1,087	1,254	709	545	671	753	838	846
Total	4,607	4,805	3,318	2,186	2,748	3,396	3,528	3,915

\*Radio Frequency

	JPY million	
	Previous	Current
	For year ended 31st March 2009	For year ended 31st March 2010
Circuit Ceramics	5,826	5,754
Machinery Ceramics	3,618	2,759
RF Products	1,877	1,966
EMC Components	3,595	3,108
Total	14,916	13,587

## **(2) Review of operating results by business segment**

### **Ceramic Components**

The total sales for this business segment was 13,587 million yen (down 8.9% compared to last year), and our operating profit was 1,704 million yen (163 million loss last year). Although sales did not reach the level of the previous period, operation profit has recovered together with an improvement in productivity, cost-cutting measures, contribution of new product offerings with high added value.

### **Circuit Ceramics**

Total sales of the Circuit Ceramics segment were 5,754 million yen (down 1.2% compared to last year). Orders of ceramic substrates for chip resistors have been increased in China and other parts of Asia due to increased demand for digital appliances as well as power module substrates for hybrid cars.

### **Machinery Ceramics**

Total sales for the Machinery Ceramics segment were 2,759 million yen (down 23.7% compared to last year). The improvement was made by strengthening the operational structure. Demand for fused quartz product, which is a major product in this segment, is on a recovery trail although there is still a slowdown of the semiconductor market and a delay in the recovery of the semiconductor equipment market.

### **Radio Frequency (RF) Products**

Total sales of the RF Products segment were 1,966 million yen (Up 4.8% compared to last year). The recovery of digital equipments demand influenced the orders for thin film products positively. Device products have got increased orders from mobile phone market in China.

### **EMC Components**

Total sales of the EMC Components segment was 3,108 million yen (down 13.6% in comparison with the previous year), rising demand in the digital appliance in China and other parts of Asia increased the orders.

### **Lighting Equipment Segment**

Total sales of the Lighting Equipment segment was 1,818 million yen (up 2.3% in comparison with the previous year), operating profit was 104 million yen (up 373% compared to the previous year). The sales for traditional lighting equipment are decreasing. However sales for LED lighting equipment are rising and new product development in this area and expansion of sales are improving operating profit. There is increased demand for environmentally friendly products like LED lighting.

### (3) Outlook of the Full Fiscal 2011

	JPY million		
	For year ended 31st March 2010	<b>For year ending 31st March 2011</b>	Change %
Net sales	15,405	17,000	10.4%
Operating income	1,289	1,780	38.1%
Net income	1,105	1,150	4.1%

Sales by segment	JPY million		
	For year ended 31st March 2010	<b>For year ending 31st March 2011</b>	Change %
Ceramic Components	13,587	14,971	10.2%
Lighting Equipment	1,818	2,029	11.6%
Total	15,405	17,000	10.4%

\*Cautionary statements: the above forecasts are forward-looking statements involving risks and uncertainties. Due to a number of factors, actual results may differ significantly from these estimates.

Outlook for the future economy is still uncertain due to shrinkage in the financial markets, instability in the currency exchange market, stagnation of private consumption, decrease of public works and also a concern about stagnant employment. However there is an overall prospect of recovery because of continuous emergency economic packages in various countries, increase of export due to recovery of oversea economies, mainly in China and increase of capital investment together with improvement of corporate profit.

In our electronic component sector, we expect a solid growth of orders due to the above mentioned economic environment.

For capital investment, we will invest actively on growing business areas especially for environmental friendly products. Targeted areas are ceramics for power devices, LED lighting, high temperature co-fired ceramics (HTCC) for medical and communication applications, and thin film product and others. Also we will invest in new R&D, with additional staff, for the development of new products with high added value.

In the ceramic component segment we will promote products with high added value, this requires elemental ceramic technologies such as ceramic substrates for power modules used in hybrid cars, electric vehicles and wind power energy conversion, also multi layer ceramic substrates for computerized automotive and medical application. For LED lighting segment we will expand our business through development of new LED modules that utilize specific properties of ceramic and by promoting LED lighting line-up.

We forecast that consolidated sales for next fiscal year will be 17,000 million yen (up 10.4% compared with the current fiscal year). Operating profit, ordinary earning and net income are expected to be 1,780 million yen (up 38.1%), 1,900 million yen (up 37.3%) and 1,150 million yen (up 4.1%), respectively.

We will strengthen the corporate structure and improve profitability, which will benefit all stake holders including share holders.

Cautionary statements: the above forecasts are based on the present business environment and currently-available information, and include forward-looking statements involving risks and uncertainties. The reader is cautioned not to place reliance entirely on the above forecasts for making investment decisions. Due to a number of factors such as future economic situations and market environment changes, actual results may differ significantly from these estimates.

#### Financial Condition

	JPY million		JPY million	
	As of 31st March	As of 31st March	Change	
	2009	2010	Amount	%
Total assets	28,749	30,689	1,940	6.7%
Total liabilities	3,465	4,128	663	19.1%
Total net assets	25,284	26,561	1,277	5.0%
Equity ratio	87.9%	86.5%	-1.4%	

  

	JPY million		JPY million	
	For year ended	For year ended	Change	
	31st March 2009	31st March 2010	Amount	%
Net cash provided by operating activities	3,854	2,922	-932	-24.2%
Net cash used in investing activities	(2,249)	(917)	1,332	59.2%
Net cash used in financing activities	(387)	(248)	139	35.9%
Cash and cash equivalents at end of year	7,062	8,863	1,801	25.5%

  

Net sales	16,693	15,405	-1,288	-7.7%
Capital expenditure	1,482	1,209	-273	-18.4%
Depreciation	1,982	1,637	-345	-17.4%

Total assets at the end of fiscal year 2010 were 30,689 million yen, up 6.7 percent from the end of last fiscal year due especially to an increase in current assets; increase of cash and deposits (1,800 million yen) as well as shrinkage of inventory assets.

Total liabilities, especially due to an increase in trade note and accounts payable, increased 375 million yen to 4,128 million yen, up 21.0% from the previous year-end.

Total net assets were 25,561 million yen.

As a result, the capital asset ratio became 86.5%, down 1.4 points from the last year-end.

Cash flow from operating activities is 2,922 million yen, down 932 million yen in comparison with the previous year. The main reason for the decreased cash flow was the increase of trade receivable to 3,099 million yen, which was due to economic recovery.

Cash flow from investment activities was 917 million yen, down 1,332 million yen compared with the previous year. Overall there was a decrease in spending, 787 million yen was spent for the acquisition of tangible fixed assets in capital expenditure.

Cash flow from financing activities was 248 million yen, down 139 million yen compared with the last year-end.

As a result of above cash flows, cash and cash equivalents at the end of fiscal 2010 were 8,863 million yen, an increase of 1,801 million yen from the previous year.

#### Trends of cash-flows indices

	JPY million		
	For year ended 31st March 2008	For year ended 31st March 2009	<b>For year ended 31st March 2010</b>
Equity ratio	84.5%	87.9%	86.5%
Equity ratio at market value	39.8%	36.4%	69.5%
Interest-bearing debt to cash flows ratio (year)	0.0	0.0	0.0
Interest coverage ratio	497.2	1,809.3	1,419.8

Note)

Equity ratio : (Total net assets - Minority interests) / Total assets

Equity ratio at market value : Total market value of shares / Total assets

Interest-bearing debt to cash flows ratio : Interest-bearing debts / Cash flows from operating activities

Interest coverage ratio : Cash flows from operating activities / Interest payment

\*Each index is calculated with the consolidated financial figures.

\*Total market value of shares is calculated by multiplying the share value as of the end of the fiscal year by the total number of issued shares after deduction of own shares at the end of the year.

\*For cash flows from operating activities, figures in the consolidated cash flows statements are used. Interest-bearing debt includes all debts for which interests are paid among the liabilities booked in the consolidated balance sheets.

#### Dividend policy and dividend of this year and next year

MARUWA considers allocating acquired cash flows from business operations for active investment into new growing fields, dividends calculated through comprehensive analysis of consolidated business results, and saving for internal reserves to control flexibly changes in a business environment. While we secure internal reserves for strategic investment necessary for sustainable expansion of our core business, we focus on profit returns to our shareholders.

Dividend for next year will be 30 yen per share (interim: 15 yen, year-end: 15yen) as much as dividends for this year, 28 yen per share.

## Consolidated Balance Sheets

	JPY million	JPY million		USD thousand
	As of 31st March	As of 31st March	Change	As of 31st March
	2009	2010		2010
<b>ASSETS</b>				
<b>Current assets:</b>				
Cash & deposits	7,505	<b>9,305</b>	1,800	76,402
Trade notes and accounts receivable	4,304	<b>5,314</b>	1,010	43,816
Inventories	3,069	<b>2,728</b>	(341)	31,243
Deferred tax assets	157	<b>294</b>	137	1,598
Other current assets	264	<b>114</b>	(150)	2,687
Allowance for doubtful accounts	(8)	<b>(12)</b>	(4)	(81)
Total current assets	<b>15,291</b>	<b>17,743</b>	2,452	<b>155,665</b>
<b>Property, plant &amp; equipment:</b>				
Land	3,160	<b>3,161</b>	1	32,169
Buildings & structures	3,796	<b>3,941</b>	145	38,644
Machinery & equipment	3,950	<b>3,488</b>	(462)	40,212
Other	360	<b>280</b>	(80)	3,665
Construction in progress	443	<b>314</b>	(129)	4,510
Net property, plant & equipment	<b>11,709</b>	<b>11,184</b>	(525)	<b>119,200</b>
<b>Investments &amp; other assets:</b>				
Investment securities	455	<b>427</b>	(28)	3,973
Deferred tax assets	16	<b>12</b>	(4)	112
Property & equipment for investments	931	<b>932</b>	1	8,671
Other	382	<b>417</b>	35	3,880
Allowance for doubtful accounts	(35)	<b>(26)</b>	9	(242)
Total investments & other assets	<b>1,749</b>	<b>1,762</b>	13	<b>16,394</b>
Total assets	<b>28,749</b>	<b>30,689</b>	1,940	<b>291,259</b>

**LIABILITIES****Current liabilities:**

Trade notes & accounts payable	1,352	<b>1,727</b>	375	16,068
Current portion of long-term debt	5	<b>5</b>	0	47
Accrued income taxes	30	<b>265</b>	235	2,466
Accrued bonus	241	<b>313</b>	72	2,912
Accrued bonus for directors	4	<b>11</b>	--	102
Notes payable for property acquisitions	390	<b>352</b>	(38)	3,275
Other current liabilities	789	<b>918</b>	129	8,541
Total current liabilities	<b>2,811</b>	<b>3,591</b>	780	<b>33,411</b>

**Long-term liabilities:**

Long-term debt	125	<b>120</b>	(5)	1,116
Deferred tax liabilities	191	<b>158</b>	(33)	1,470
Negative goodwill	58	-	-	--
Other	280	<b>259</b>	(21)	2,410
Total long-term liabilities	<b>654</b>	<b>537</b>	(117)	<b>4,996</b>

Total liabilities	<b>3,465</b>	<b>4,128</b>	663	<b>38,407</b>
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**NET ASSETS****Shareholders' equity:**

Common stock	6,710	<b>6,710</b>	--	62,430
Capital surplus	9,747	<b>9,747</b>	--	90,686
Retained earnings	11,252	<b>12,051</b>	799	112,123
Treasury stock, at cost	(742)	<b>(689)</b>	53	(6,410)
Total shareholders' equity	<b>26,967</b>	<b>27,819</b>	852	<b>258,828</b>

**Valuation and translation adjustments:**

Net unrealized gains (losses) on available-for-sale securities	(201)	<b>(128)</b>	73	(1,191)
Foreign currency translation adjustment	(1,482)	<b>(1,140)</b>	342	(10,607)
Total valuation and translation adjustments	<b>(1,683)</b>	<b>(1,268)</b>	415	<b>(11,797)</b>

**A subscription warrant and Minority stock**

	-	<b>10</b>	-	90
Total shareholders' equity	<b>0</b>	<b>10</b>	10	<b>90</b>
Total net assets	<b>25,284</b>	<b>26,561</b>	1,277	<b>247,120</b>
Total liabilities & net assets	<b>28,749</b>	<b>30,689</b>	1,940	<b>285,527</b>

## Consolidated Statements of Income

	JPY million	JPY million		USD thousand
	For year ended 31st March 2009	For year ended 31st March 2010	Change	For year ended 31st March 2010
Net sales	16,693	<b>15,405</b>	(1,288)	143,328
Cost of sales	13,952	<b>11,005</b>	(2,947)	102,391
Gross profit	<b>2,741</b>	<b>4,400</b>	1,659	<b>40,938</b>
Selling, general & administrative expenses	3,252	<b>3,111</b>	(141)	28,945
Operating income	<b>(511)</b>	<b>1,289</b>	1,800	<b>11,993</b>
Other income (expenses):				
Interest and dividend income	69	<b>58</b>	(11)	540
Interest expenses	(2)	<b>(2)</b>	0	(19)
Amortization of negative goodwill	80	<b>58</b>		540
Foreign exchange gain (loss), net	164	<b>(102)</b>	(266)	(949)
Gain on sales of property, plant and equipment	59	<b>54</b>		502
Loss on disposal or sales of property, plant and equipment	(68)	<b>(165)</b>		(1,535)
Gain on sales or valuation of investment	(31)	<b>25</b>		233
Loss on valuation of inventories	(28)	--		--
Early extra retirement payments	(208)	<b>(16)</b>		(149)
Other, net	2	<b>32</b>	30	298
Other income (expenses), net	<b>37</b>	<b>(58)</b>	(95)	<b>(540)</b>
Income before income taxes	<b>(474)</b>	<b>1,231</b>	1,705	<b>11,453</b>
Income tax expenses:				
Current	69	<b>288</b>	219	2,680
Deferred	227	<b>(162)</b>	(389)	(1,507)
Total income taxes	<b>296</b>	<b>126</b>	(170)	<b>1,172</b>
Net income	<b>(770)</b>	<b>1,105</b>	1,875	<b>10,281</b>

## Consolidated Statements of Changes in Net Assets

JPY million

	Shareholders' equity					Valuation and translation adjustment			subscription warrant and Minority stockholder	Total net assets
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	unrealized gains on available-for-sale securities	Foreign currency translation adjustment	Total valuation and translation adjustment		
Balance at 31 March 2009	6,710	9,747	11,252	(742)	26,967	(201)	(1,482)	(1,683)	-	25,284
Effect of changes in accounting policies applied to foreign										0
Cash dividends			(300)		(300)					(300)
Net income			1,105		1,105					1,105
Change of scope of consolidation										
Purchase of treasury stock				(1)	(1)					(1)
Disposal of treasury stock			(5)	53	48					48
Other changes						72	342	415	10	424
Total changes during the year			800	52	852	72	342	415	10	1,276
Balance at 31 March 2010	6,710	9,747	12,051	(689)	27,819	(128)	(1,140)	(1,268)	10	26,561

USD thousand

	Shareholders' equity					Valuation and translation adjustment			subscription warrant and Minority stockholder	Total net assets
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	unrealized gains on available-for-sale securities	Foreign currency translation adjustment	Total valuation and translation adjustment		
Balance at 31 March 2009	62,430	90,686	104,689	(6,904)	250,901	(1,870)	(13,789)	(15,659)	-	235,242
Effect of changes in accounting policies applied to foreign			0	0	0	0	0	0		0
Cash dividends			(2,800)	0	(2,800)	0	0	0		(2,800)
Net income			10,281	0	10,281	0	0	0		10,281
Change of scope of consolidation					0	0	0	0		0
Purchase of treasury stock			--	(9)	(9)	0	0	0		(9)
Disposal of treasury stock			(47)	503	456	0	0	0		447
Other changes			0	0	0	679	3,181	3,861	90	3,960
Total changes during the year			7,434	494	7,927	679	3,181	3,861	90	11,872
Balance at 31 March 2010	62,430	90,686	112,123	(6,410)	258,828	(1,191)	(10,607)	(11,797)	90	247,120

## Consolidated Statement of Cash Flows

	JPY million	JPY million		USD thousand
	For year ended 31st March 2009	For year ended 31st March 2010	Change	For year ended 31st March 2010
<b>Cash flows from operating activities:</b>				
Income before income taxes	(474)	1,231	1,705	11,453
Adjustments for:				
Depreciation	1,982	1,637	(345)	15,231
Amortization of negative goodwill	(80)	(58)	22	(540)
Impairment loss	79	--	--	--
Decrease in allowance for doubtful accou	34	(5)	(39)	(47)
Loss on disposal of property, plant & equ	8	72	64	670
Interest & dividend income	(69)	(58)	11	(540)
Foreign exchange (gain) loss	74	5	(69)	47
Gain on sales of investment securities	10	(14)	(24)	(130)
Decrease (increase) in trade notes & acco	2,151	(948)	(3,099)	(8,820)
Increase in inventories	938	393	(545)	3,656
Decrease in trade notes & accounts payab	(297)	355	652	3,303
Other	(460)	226	686	2,103
Sub-total	3,896	2,836	(1,060)	26,386
Interest & dividend income received	68	59	(9)	549
Interest expenses paid	(2)	(3)	(1)	(28)
Income taxes paid	(108)	(58)	50	(540)
The amount of corporation tax return	--	88	-	819
Net cash provided by operating activities	3,854	2,922	(932)	27,186
<b>Cash flows from investment activities:</b>				
Payments into time deposits	(395)	(57)	338	(530)
Proceeds from withdrawal of time deposi	19	78	--	726
Payments for purchase of property, plant & equipment	(1,983)	(1,196)	787	(11,128)
Proceeds from sales of property, plant & equipment	322	162	(160)	1,507
Payments for purchase of investment securities	(270)	(282)	(12)	(2,624)
Proceeds from sales of investment securities	91	412	321	3,833
Purchase of investments in subsidiaries	(10)	--	-	--
Payments of loan receivable	--	--	--	--
Purchase of intangible assets	(6)	(51)	(45)	(475)
Other	(17)	17	34	158
Net cash used in investing activities	(2,249)	(917)	1,332	(8,532)
<b>Cash flows from financing activities:</b>				
Payments of long-term debt	(5)	(5)	0	(47)
Cash dividends paid	(280)	(300)	(20)	(2,791)
An income by the publication of the subs	--	9	0	84
Payments for purchase of treasury stock	(102)	0	102	0
Proceeds from sales of treasury stock	--	48	--	447
Net cash used in financing activities	(387)	(248)	139	(2,307)
Effect of exchange rate changes on cash & cash equivalents	(312)	44	356	409
Net increase (decrease) in cash & cash equivalents	906	1,801	895	16,757
Cash and cash equivalents at beginning of year	6,146	7,062	916	65,705
Increase in cash and cash equivalents from newly consolidated subsidiary	10	--	-	--
Cash and cash equivalents at end of year	7,062	8,863	1,801	82,461

## Segment Information

### (1) business segments

JPY million					
For year ended 31 March 2009					
	Ceramic Components	Lighting Equipment	Total	Eliminations or corporate	Consolidated
Net sales:					
External customers	14,916	1,777	16,693	--	16,693
Inter-segment	30	--	30	(30)	--
Total net sales	14,946	1,777	16,723	(30)	16,693
Operating expenses	15,109	1,755	16,864	340	17,204
Operating income (loss)	(163)	22	(141)	(370)	(511)

JPY million					
For year ended 31 March 2010					
	Ceramic Components	Lighting Equipment	Total	Eliminations or corporate	Consolidated
Net sales:					
External customers	13,587	1,818	15,405	--	15,405
Inter-segment	37	7	44	(44)	--
Total net sales	13,624	1,825	15,449	(44)	15,405
Operating expenses	11,919	1,721	13,640	475	14,115
Operating income (loss)	1,705	104	1,809	(519)	1,290

### (2) Geographic segments

JPY million						
For year ended 31 March 2009						
	Japan	Asia	Europe & America	Total	Eliminations or corporate	Consolidated
Net sales:						
External customers	13,013	2,413	1,267	16,693	--	16,693
Inter-segment	1,118	1,261	2	2,381	(2,381)	--
Total net sales	14,131	3,674	1,269	19,074	(2,381)	16,693
Operating expenses	14,271	3,739	1,210	19,220	(2,016)	17,204
Operating income	(140)	(65)	59	(146)	(365)	(511)

JPY million						
For year ended 31 March 2010						
	Japan	Asia	Europe & America	Total	Eliminations or corporate	Consolidated
Net sales:						
External customers	12,817	2,188	400	15,405	--	15,405
Inter-segment	463	1,150	51	1,664	(1,664)	--
Total net sales	13,280	3,338	451	17,069	(1,664)	15,405
Operating expenses	11,572	3,212	460	15,244	(1,128)	14,116
Operating income	1,708	126	(9)	1,825	(536)	1,289

### (3) Net overseas sales by customer's geographic location

JPY million				
For year ended 31 March 2009				
	Asia	Europe	Other	Total
Overseas sales	5,061	766	837	6,664
Consolidated net sales				16,693
Percentage (%)	30.3%	4.6%	5.0%	39.9%

JPY million				
For year ended 31 March 2010				
	Asia	Europe	Other	Total
Overseas sales	5,037	692	498	6,227
Consolidated net sales				15,405
Percentage (%)	32.7%	4.5%	3.2%	40.4%

\*Countries are divided in geographical vicinity.

\*Principal countries or jurisdictions in each geographic segment are as follows:

Asia: Malaysia, Taiwan, Korea, and China

Europe: Germany and the United Kingdom

Other: The United States

END.