
Fiscal Year 2009 Consolidated Interim Results and Full-Year Outlook (Reference)

MARUWA CO., LTD.
7 November 2008

[Cautionary statements]

Estimates and forecasts in this document are based on currently-available information, and include forward-looking statements involving risks and uncertainties. Due to a number of factors such as future economic situations and market environment changes, actual results may differ significantly from these estimates.

I Fiscal 2009 Consolidated Interim Operating Results

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II Fiscal 2009 Consolidated Full-Year Outlook

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1. Operating results

Consolidated interim results

JPY million

	Sept.2007	Sept.2008 Forecast*	Sept.2008 Result	Change
Net sales	9,837	9,700	9,841	1.5%
Operating income	776	610	533	-12.6%
Net income	567	370	370	--

*The forecast was announced on 9 May 2008.

[Sales]

Sales increased compared to both last year results and the forecast announced in the beginning of this year. Ceramic components business was influenced by downturn of semiconductor market, but mass produced new products and other products including AlN, thin-film substrates, and glazed substrates contributed to the sales results.

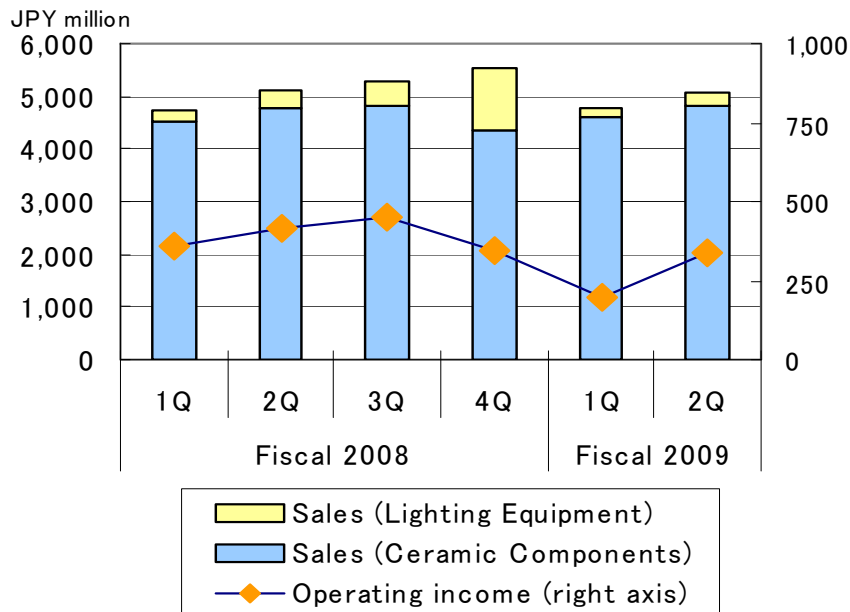
[Operating income]

Operating income decreased from last year due to costs and expenses for a new mass production line as well as surging prices of raw materials.

From the 1st quarter to 2nd quarter, new mass production line was steadily operated, improving profitability.

Lighting equipment business posted smaller operating loss than the same period last year due to sales expansion of LED lighting devices despite a decrease in total sales.

Quarterly results



2. Consolidated statements of income - summary

JPY million

	Sept.2007	Sept.2008	Change
Net sales	9,837	9,841	0.0%
Gross profit	2,826	2,376	-15.9%
Operating income	776	533	-31.3%
Other income (expenses)	81	156	
Income before income taxes	857	689	-19.6%
Net income	567	370	-34.7%

Capital expenditure	1,647	786	-52.3%
Depreciation	894	970	8.5%
R&D costs	310	243	-21.6%

3. Ceramic Components segment (by product division)

Sales by product division

	JPY million		
	Sept.2007	Sept.2008	Change
Circuit Ceramics	3,560	3,775	6.0%
Machinery Ceramics	2,655	2,280	-14.1%
Radio Frequency Products	966	1,016	5.2%
EMC Components	2,105	2,341	11.2%
Total	9,286	9,412	1.4%

[Circuit Ceramics]

New mass-produced AlN substrates for power modules, large substrates and glazed substrates for thermal printer-head contributed to a sales increase.

[Machinery Ceramics]

Quartz glass products sales decreased as expected due to semiconductor market downturn.

[Radio Frequency Products]

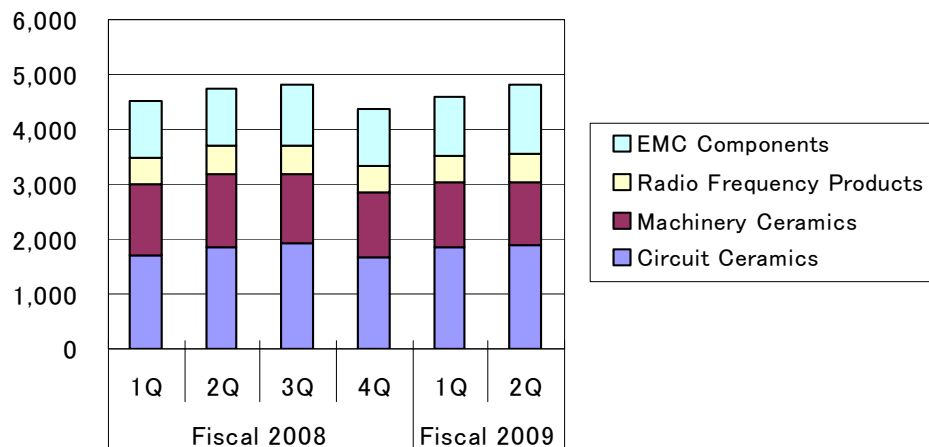
Total sales increased thanks to an order increase of thin-film circuit substrates for laser diodes of DVD/CD and new mass production of HTCC multi-layer substrates.

[EMC Components]

Sales increase due to increasing order of chip varistors and newly developed ferrite sheets.

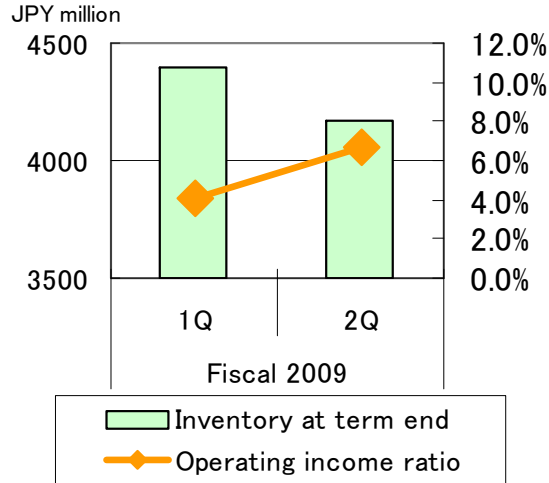
Quarterly sales

JPY million



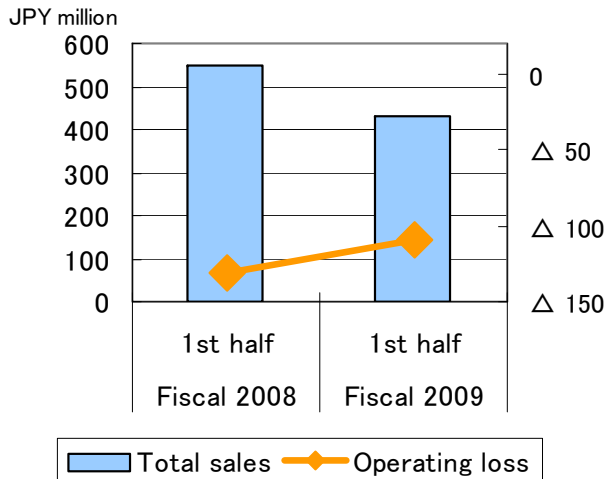
4. Improvement of profitability

(1) Inventory and Operating income ratio



Operating income ratio in 2Q was improved compared to 1Q as a result of our efforts to reduce inventories and to improve manufacturing lines since the launch of new mass production lines while inventories decreased by 5.3%

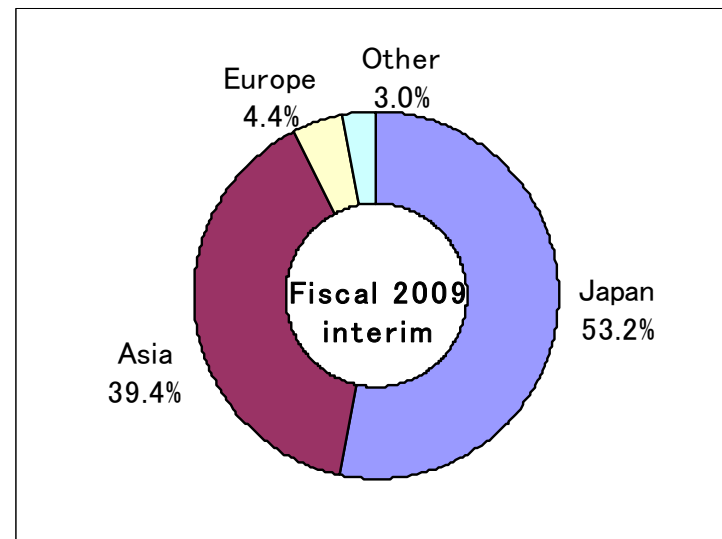
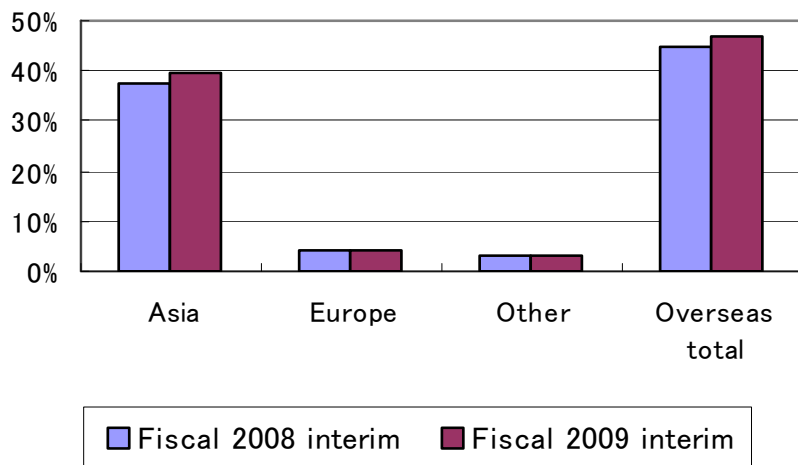
(2) Lighting Equipment segment – operating loss



Operating loss has been improved toward profitability next term because of sales expansion and enhancement of product lineups of LED lighting devices while sales in existing lighting fixtures reduced.

5. Overseas sales

Net overseas sales by customer's geographic location



Principle countries or jurisdictions in each geographic segment:

Asia: Malaysia, Taiwan, South Korea, and China

Europe: Germany and UK

Other: US

[Average exchange rate (yen)]
USD: 105.36
EUR: 161.55

1. Full-year outlook

JPY million

	Fiscal 2008 Results	Fiscal 2009 Previous Forecast	Fiscal 2009 Revised Forecast*	Change from last year
Net sales	20,635	20,650	19,450	-5.7%
Operating income	1,576	1,760	1,490	-5.5%
Operating income ratio	7.6%	8.5%	7.7%	+0.1
Net income	1,100	1,140	946	-14.0%

*Revised forecast was announced on 7 November 2008.

2. Full-year outlook by business segment

JPY million

	Fiscal 2008 Results	Fiscal 2009 Previous Forecast	Fiscal 2009 Revised Forecast	Change from last year
Circuit Ceramics	18,479	18,700	17,500	-5.3%
Lighting Equipment	2,156	1,950	1,950	-9.6%
Net sales	20,635	20,650	19,450	-5.7%

Operating results for the first half of this year were almost as planned. In the second half, yen appreciation trend is expected to accelerate due to global financial instability; especially euro could drop more than expected.

[Expected exchange rate (yen) at the beginning of this year]

USD 105.00

EUR 156.00

[Expected exchange rate (yen) for the second half of this year]

USD 95.00

EUR 125.00

Profits of a part of Ceramic Components business will be influenced by exchange fluctuation.

In the latter half of this year, newly developed products' transfer to mass production will be completed. Profitability will be improved compared to the first half.